



MEMO

To: Goffstown Select Board

Cc: Derek Horne, Town Administrator

From: Danielle Basora, Assistant Town Administrator/HR Director/Deputy Treasurer

Date: February 23, 2026

Re: Oil Bid Results for 09/01/2026 – 08/30/2027

Purpose: To make a recommendation to the Board to award a 12 month oil contract for 09/01/2026 through 08/30/2027.

Background: The Town’s third-party energy consultant, Competitive Energy Services, conducted an RFP process solicit bids for the Town’s heating oil.

- Current contract ends 08/30/2026. Current rate is \$2.7295/gallon.
- Bids received on 02/06/2026.

12 Months - Supplier Bids		ULSHO		
		Adder	Cost Plus Price	Fixed Price
All prices in \$/Gal	Price Point	12 months	2/5/2026	12 Months
Dead River Company	NYH Barge	\$ 0.6155	\$ 3.3990	\$ 2.8330
Haffners	NYH Barge			\$ 3.0900
Irving Oil	Opis Boston	\$ 0.1734	\$ 2.8954	\$ 2.5780
Lowest Price				\$ 2.5780

Recommendation: Due to the timing of the market, I would like to request permission to lock in a 12-month contract for the best available rates following the CSE rate refresh. If the rates are more than 10% above the initial rates, I will return to the Board to discuss, prior to committing the Town to anything.

Financial Impact: The rates received through the bid process came in about \$0.15 cents lower than our current rate, which is unusual. CES recommends we lock in the contract this week to realize the potential annual savings of \$439. They do not anticipate the rates would waiver more than \$0.05 in either direction this week, while final paperwork is prepared.





GOFFSTOWN

FINANCE DEPARTMENT

Motion(s): If the Board concurs,

Motion to authorize Competitive Energy Services to accept the lowest bid for oil and to authorize the Assistant Town Administrator to sign the necessary paperwork to ensure the rates are secure for a period of 12-months with either the current supplier or the low bidder, as presented.



goffstown.com



ToG-Finance@GoffstownNH.gov



(603) 497-8990 x817